

OPTIMIZING CASH MANAGEMENT IN THE AWP GLOBAL MARKET

MEI has the largest global installed base of automated payment systems—responsible for more than two billion transactions per week in over 100 countries. The resulting product portfolio has been designed to meet the challenges of individual applications with proven technology engineered to deliver the best value for each investment.

The MEI difference is apparent in the bottom line:

- The player experience is enhanced through MEI's streamlined payments systems and an unrivaled acceptance of legal tender.
- Operators benefit from increased machine uptime, driven by reduced note jams and lessened maintenance requirements, as well as higher revenues from satisfied players who play longer and visit more often.

The diverse needs of the global AWP market make it impossible for one product to optimize cash management in every application. MEI's goal is to maximize operators' profitability by offering a variety of options based on note/coin volume, stakes/prizes and the selected cash management process.

These options are described in the pages that follow. MEI looks forward to leveraging its extensive knowledge, from maximizing security to implementing recycling, to determine the solution that best meets unique needs.



mei

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Proven performance. Increased profits.

ELECTRONIC GAMING MACHINES

CASHFLOW 9500E

The MEI CASHFLOW 9500e can increase your profitability by providing secure electronic coin and token acceptance. AWP operations run smoother and reduce maintenance costs with intelligent coin discrimination technology, automatic coin population adjustment and the array of currency and token options facilitated by 24-coin outputs.

The MEI CASHFLOW 9500e offers unparalleled security with both ccTalk and DES encryption. The 9500e was designed with flexibility in mind. Version four (V4) and five (V5) units in the field are already equipped with the capability to upgrade. The DES implementation process can be easily completed on site with the simple flip of a switch and firmware upgrade.



SC ADVANCE SERIES

MEI SC Advance has redefined expectations for note acceptors. Its unparalleled ability to minimize note jams and maintenance costs while maximising street-quality note acceptance and security against fraud leads to increased customer satisfaction and, ultimately, higher profitability.

The true measure of note acceptor performance is in the amount of revenue it pulls in by driving the player experience. By minimizing wear components and note jams and maximizing the acceptance of legal currency, SC Advance increases game uptime and virtually eliminates the frustration associated with repeated note rejections.

Specify cashboxes in your property that fill up faster than ever before. Schedule a value-added trial (VAT) to facilitate a head-to-head comparison of your existing product to receive definitive proof of how the MEI CASHFLOW portfolio can improve profitability for individual operations.



GEO SERIES

The GEO series of products - GEO Gravity and GEO Force - allows operators another option when determining the right balance between performance and price. The products are built upon proven MEI technology algorithms, imported to expand expectations for acceptance rates, security and jam performance.

Operators have two different models to choose from:

1. GEO Gravity is a stackerless device for applications that do not require a cashbox. Operators have the option to attach a mechanical anti-stringing device (MAS) for additional security.
2. GEO Force provides the same proposition as Gravity, with the added value and security of a cashbox that can hold notes in capacities of 250, 600 and 1,000.



NOTE BREAKERS AND COIN CHANGERS

MEI's reputation for adding value in gaming machines has led operators to incorporate our technology across the floor. The ability to maximize the balance between acceptance and security has tremendous appeal throughout an operation's cash management process.

GEO GRAVITY

Coin changers are often used in jurisdictions where gaming machines aren't permitted to integrate note acceptors into slot machines. These applications require coin changers with a reliable note acceptor that can be purchased at a price that fits within the operator's overall budget.

GEO Gravity is ideally suited for this application. It offers proven value and contributes to a positive player experience by exceeding performance expectations for acceptance, jam rate and security while reducing operators' cost of ownership.



SC ADVANCE SERIES

As the application grows in complexity - either through increased volume, a need for more secure transactions or the addition of barcoded tickets (TITO) - operators may consider a more robust solution. The SC Advance Series not only provides these advantages, but it also allows for a more comprehensive cash management solution.



Operators can leverage the advantages of SC Advance Series' secure cashbox with more flexibility than ever before. Depending on note volume, and how often cashboxes need to be dropped (cash removed), a series of models are now available to provide newfound efficiencies:

- SC stores up to 600 notes
- SCM stores up to 900 notes
- SCL stores up to 1,200 notes
- SCXL stores up to 2,200 notes

BNR

The next step in technology is the implementation of cash recycling. The MEI BNR (Bank Note Recycler) is an automated cash recycling system that revolutionizes efficiency at AWP note breaker and redemption terminals. Operators can now effectively manage coins, notes and tickets in one centralised location. The result is a closed-loop cash system that accepts, accounts for and stores cash from one player and uses those notes to give as change to the next player. This dramatically reduces the total requirement of notes on hand and also eliminates the risks associated with human cash handling.

Properly integrated BNR devices will reduce labour, increase security, and improve player experience. As a result, AWP operators will notice a measurable return on investment in record time.



CASH MANAGEMENT

Managing the flow of cash can be a costly and challenging process in the AWP industry. MEI continually strives to lessen this burden by offering innovative, upgradable solutions and expanding technologies to sate the demands of an ever-changing market. When you choose MEI as your electronic payments system provider, you also gain an invaluable cash management partner for your operation.

EASITRAX SOFT COUNT

MEI SC Advance can be easily retrofitted with EASITRAX Soft Count to enhance your cash management process. This system allows operators to create an integrated hardware/software solution to both reduce costs associated with cash management and also to collect performance data that leads to improved asset management.

More than 100,000 games worldwide now utilize EASITRAX to collect information from multiple note acceptors and securely access that data from a single location. Cashboxes no longer have to be tied to a specific asset.

The resulting flexibility not only streamlines the cash management process, but it also allows AWP operators to:

- efficiently and accurately validates revenue
- monitor performance and note acceptance rate
- build a preventive maintenance program around performance data

Please consult your MEI sales, technical support and/or customer service representative to help you select the right elements of the MEI portfolio to offer your operations the right solutions to maximise profitability.



MEI LOCATIONS:

UNITED STATES

Corporate Headquarters

3222 Phoenixville Pike
Suite 200
Malvern, PA 19355
Telephone: 1 610 430 2700
Facsimile: 1 610 918 8898
Customer Service: 1 800 345 8215
Technical Support: 1 800 345 8172

Las Vegas, NV

Telephone: 1 702 873 4866
Facsimile: 1 702 873 6401

UNITED KINGDOM

Telephone: +44 (0) 118 938 1100
Facsimile: +44 (0) 118 938 1120

SWITZERLAND

Telephone: +41 (0) 22 884 0505
Facsimile: +41 (0) 22 884 0504

AUSTRALIA

Telephone: +61 (0) 2 8069 8999
Facsimile: +61 (0) 2 8069 8990

CANADA

Telephone: +1 905 492 0851
Facsimile: +1 905 492 0853

JAPAN

Telephone: +81 3 3221 8466
Facsimile: +81 3 3221 8465

SPAIN

Telephone: +34 91 749 7516
Facsimile: +34 91 749 9356

FRANCE

Telephone: +33 (0) 1 57 32 30 23
Facsimile: +33 (0) 1 55 69 56 10

GERMANY

Telephone: +49 695 007 0420
Facsimile: +49 695 007 0421

ITALY

Telephone: +39 02 69633722
Facsimile: +39 02 69633723

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